

# Arthur F. Hall

1872 - 1942



Arthur Hall's enterprising character was first manifested at age 14 when he bought one of Indianapolis New's downtown newspaper routes. Hall dropped out of high school before graduating, and said later in his life that he really got his education by collecting from his paper route customers.

Four months after entering the life insurance business, he invested \$5,000, along with seven other men, in the Lincoln National Life Insurance Company. During Hall's years at Lincoln National's helm, the company achieved spectacular growth.